

“We love getting knee deep in our work”



in this issue >>>

ISSUE 1

January 2012

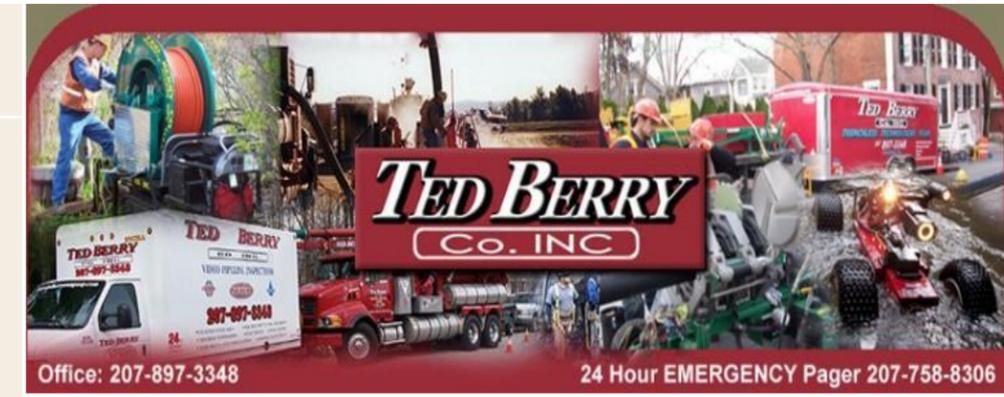
Safety Corner

Meet the TBCI Team

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LaRomona Mission Trip



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24 Hour EMERGENCY Pager 207-758-8306

KEEPING OUR CUSTOMERS & EMPLOYEES IN THE PIPE LINE!

Did you Know...

Ted Berry Company performs comprehensive I & I studies including smoke testing, flood dye testing, CCTV inspections, and property inspections.

Ted Berry Company, Inc

CCTV Data Conversion in Hillsborough, NH

Project Profile: David Beauchamp



2011 Ted Berry Memorial Award

Paul Pomerleau

The Ted Berry Award is given every year by the Timberlake Family to recognize an employee that would "make Ted proud". As a family owned and operated business Jim, Linda, and Matt know that our employees are what make us great and that without them we would not be the company we are today. The 2011 award was given to Paul Pomerleau as there is no single employee that is more dedicated to the Ted Berry Co and its customers than Paul is, always willing to "get'er done" and help in anyway needed. Paul is truly a great asset and someone that Ted would be proud to see flying the Ted Berry Co flag.

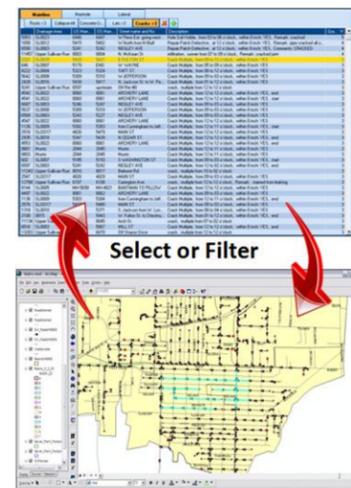


The Ted Berry Company has been performing CCTV inspections since 2002. However the technology has been around since the early 80s, and the more traveling I do to various customers around New England the more I see the infamous box of VHS, DVD and oftentimes paper copies of CCTV inspections. The feedback I usually get from customers when asked about this, is one of disgust and hopelessness of any value that it may bring. Well don't worry we have the answer.

In the summer of 2011 we were approached by the town of Hillsborough NH to come up with a solution for this problem. They had accumulated roughly 40 VHS tapes containing over 160 hours of CCTV inspection dating back to 1996. They knew the value in retaining the information but the means for using it efficiently and effectively had long passed.

We collected their entire back log of information and began converting it to a digital format. We created a digital database using our IT asset management inspection software that contains all their inspection information in one place at the tip of their fingers. It contains all observations, digital WMV video and Jpeg pictures. They now have 16 years of information that can fit in the palm of your hand. The software is compatible with GIS and the database is access based and can be added onto each time additional inspections are performed.

In summary, most asset owners who keep their information; keep it because they see the value in the history it contains. For the cost of data conversion verses the value you gain, it is well worth it for continued asset management.



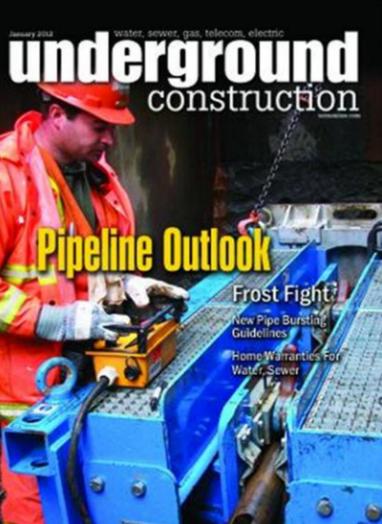
Contact us at **207-897-3348**

www.tedberrycompany.com



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Our willingness to create a new dream or vision for ourselves is a statement of belief in our own potential – David McNally



Corey Fortier of TBCI on the Cover of Underground Construction Magazine January 2012. Project shown is a static pipe bursting near Logan Airport in East Boston, MA for BWSC.

Meet Kirk Leadbetter...

Kirk is the Ted Berry Company Pulp & Paper, Hydro & Boiler Specialist. He started at the Ted Berry Company in June of 1987.



He has 25 years of experience working in the field. Types of field include servicing collections systems (maintenance and emergency plugs), by-pass pumping, industrial vacuuming, hydroblasting all types (Tanks, pipe lines, surface cleaning, clarifiers, etc.), heavy sludge pumping, landfill collection systems, recovery boilers, waste fuel incinerator boilers, oil and natural gas kilns, Hydro Power Plants (service of all types), Industrial and Municipal water sand filter service, and air purification scrubbers. Kirk has completed training in several areas including industrial safety training, hydroblasting operations pump and service, centrifugal pumps operations and service, industrial vacuum trucks & sewer cleaning operations and service, OSHA 10 & confined space.

Kirk enjoys hunting and fishing, four-wheeling, snowmobiling, and spending time with family.

"I enjoy what I do and the people I meet. Facing new challenges and completing the jobs that I have an opportunity to do. I enjoy working with the team at the Ted Berry Company."

Madeline's Headlines

In October as part of breast cancer awareness month, Girl Scout Troop 268 planted a pink tulip garden in the shape of the breast cancer ribbon in front of Ted Berry Co. on Berry Hill in Livermore, Maine. According to the American Cancer Society (ACS), an estimated 192,370 new cases of invasive breast cancer are expected to be diagnosed among women in the United States this year. <http://www.nbcam.org>.



Pictured in photo (left to right) - Madeline, Abby, Zoe, Cheyanne, Lana, Rebecca, and Carly. Not shown Troop Leaders Christine and Sandra.

Meet Eric Gemelli...

I like to think that I am an all-around good person to be around. Positive attitude with energy to back it up. Almost everyone has a different nickname for me. They all see me a little different but every nickname means just about the same. For example: Capitan America, Rambo, The Jambodian, human tractor, Big Guy, etc.



Chuck Norris calls Eric for tips on how to be awesome.

Some of my favorite things to do outside of work are fishing and hunting with my family. Nothing beats a good hunt or a good day fishing with my family. Just teaching my four year old son about fishing & hunting puts a big smile on my face. I play Men's League Softball in the summer and basketball in the winter. I think it's because I like the competition.

Some of my hobbies are building bait traps and other types of traps to catch fish, small and large game animals. Going North to the West Forks to my grandfathers is one of my favorite places to go. He taught me so much in life. I stay busy with all this stuff I do and still have time to help my whole family collect firewood in the summer and fall to heat their homes in the winter. I am not a big fan of sleeping, so I think that's why I try to fill my days with purpose. The way I figure it, is you only live once, so do what you want now, sleep later.



Project Profile: Shawn Ready Trenchless Operations Manager

Sewer Force Main Replacement

The Ted Berry Company Trenchless Team recently performed for the Warren Sanitary District a 1500-foot-long section of 8" sewer force main replacement along Atlantic Highway (Route 1) in South Warren, ME.

The District contracted with Ted Berry Company, Inc. as the general contractor to perform the pipe replacement using pipe bursting, a trenchless repair process. The process involved digging pits approximately every 500 feet and pulling a new HDPE plastic pipe through the existing iron pipe, splitting the old pipe in the process. The new pipe is fused using heat and pressure, to form a continuous welded pipe segment from beginning to end. The work was performed within budget and safely. Field supervision was provided by Corey Fortier co-coordinating crews, equipment, traffic control, overnight accommodations, subcontractors, and was TBCI's field contact to the Warren Sanitary district.

The sewer main carries approximately 30,000 gallons per day from Warren village to the District's treatment facility in South Warren. In order to retain an operational sewer system while the repairs took place, the Ted Berry Company must installed a temporary above-ground 8" bypass pipe on the East side of Rt.1, starting at Manhole 207 near the former "Shed City" and continuing north approximately 3,000 feet to Manhole 209, just beyond Old Settlers Road. This bypass was constructed from continuous-welded piece of HDPE pipe, similar to the replacement pipe. The details of the bypass were as follows:

- This pipe crossed 10 driveways/entrances and was buried via a 18" wide trench.
- The total time the bypass was in place is approximately 5 weeks. **Excavation reduced by over 90%.**



Crew Members include Corey Fortier, Matt Bronish, Mike Cram, Garrett Lovewell, Eric Gemelli, Gordon Keen, John Yankura, Paul Pomerleau & Shawn Ready



"Great job by Shawn, Corey and the entire crew. Working along US Route #1 in Maine on a project of this nature is challenging but our crew rose to the occasion and exceeded everyone's expectations."

"Awesome Job!"





Hands on Training with York Sewer District

We recently sold a sewer jet to York Sewer District. Training on the new jet was included. Jim & Matt Timberlake spent Monday December 19th doing hands on training with the YSD staff which included a mechanical overview, safe operations, and practical training on York Street 10" sewer main.



"Hey Where is Tim?"

On a Mission...

by *Debbie Joseph*

In January 2012, I was blessed to be part of the La Romana Maine/Iowa Mission Team where we went to La Romana, Dominican Republic to serve the Haitian population with medical needs and assist in building the Good Samaritan Hospital. It is a two-week mission with volunteers going for one or two weeks.

The medical team consists of doctors, nurses and pharmacists who head out to the Bateys (small villages in the sugar cane fields) each day and set up clinics. These clinics are set up in a church or school building or whatever can be made available for the day. They treat several types of skin disorders, hypertension, and many other ailments. They also distribute medicines as needed, including Ibuprofen, Tylenol, antacids, and vitamins. Each child is given de-worming medication, something we (Americans) are only concerned with in our pets. It is hard to imagine that the most simple needs are extremely hard to meet. Each Batey is made up of very poor housing with small one-room "homes" for entire families. Most are made from corrugated aluminum and cardboard and have dirt floors. The children of the Bateys as well as a local Orphanage are amazingly loving. We go there to show them the love of God, but we get back much more than we give. Amazing grace!

The construction team consists of skilled and unskilled volunteers. Anyone physically able to travel is of value to the project. Each day, the construction team, heads to the Good Samaritan Hospital being built in the city of La Romana. It is now fully functional on two floors. It has an emergency room, surgery unit, maternity, pediatrics unit, x-ray (including a CAT scan machine), and many other needed services. This year, we are still working on the third floor where 32 patient rooms are being built. We were able to frame in windows, build walls, and remove tons of rubble. The work is all done by hand; lifting block, sand, gravel, and concrete up a pulley to the third floor, then moved to all areas for building. There are wheel barrows, shovels, and one electric sawz-all to chip and cut concrete. All concrete is mixed on the floor by hand...no electric mixers here!

The Good Samaritan Hospital is a faith based hospital managed with integrity. All persons in need of medical treatment are welcome without bias to nationality or ability to pay. There are other missions who come to area to provide prosthetics, hearing aids, and other programs. This is an area of extreme poverty in need of huge assistance. **Is there something you can do?**

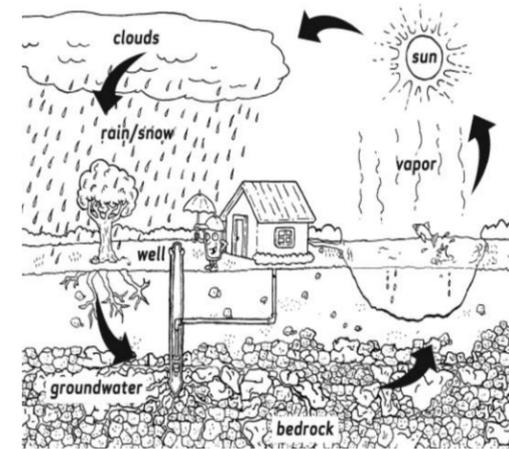


The entire company is proud of Debbie and her efforts on her recent trip to the Dominican Republic. The passion that Debbie shows in serving the impoverished children is inspirational and something very few people in the world are willing to put their own personal blood, sweat, and tears into. Awesome job Debbie we are all VERY VERY proud of you. Matt and Jim Timberlake"



Kids Korner...

Water Cycle Fun!



Color the Frog!!!!

DID YOU KNOW?

Only 3% of Earth's Water is fresh water. 97% of the water on Earth is Salt Water.

68.7% of fresh water is trapped in glaciers.

More than 25% of bottled water comes from a municipal water supply, the same place tap water comes from.

Put the letters in the right order to complete the sentence!

All living things need _____ to live.

tawer

When water evaporates, it travels into the air and becomes part of a _____.

dlou

Less than 1% of all the water on the earth is _____ water.

sefrh

We _____ water in the liquid form.

ikrdn

Check for leaks and save hundreds of _____ of water a day.

allogns

You'll save water by taking a quick _____.

howser

Wash bikes and cars with a _____ and sponge instead of a running hose

kecbut

Ask your _____ to look for ways to save water.

mfaigl

www.epa.gov/safewater

Making a meal of your rubbish?

Did you know....

◆Worms are nature's recycler. Working with bacteria and fungi they break down all sorts of organic wastes so plants can use the nutrients and minerals tied up in the waste.

◆There are more than 3,000 types of worms, each of which has adapted to its own unique living conditions. Some live in the Arctic, other in the boiling water, under water volcanoes. Each species has adapted for the conditions and type and quantity of food available.

◆For recycling waste where there is a huge quantity of "food" special super hungry worms are used.

◆The worm poo, created by worms, is full of yummy bacteria. It is bought by farmers and used to help to grow crops (Consequently fewer chemicals are required in their fields).

◆Worms aren't the only critters with a big appetite for waste. Microbes - tiny invisible organisms, also like to dig in when they can.

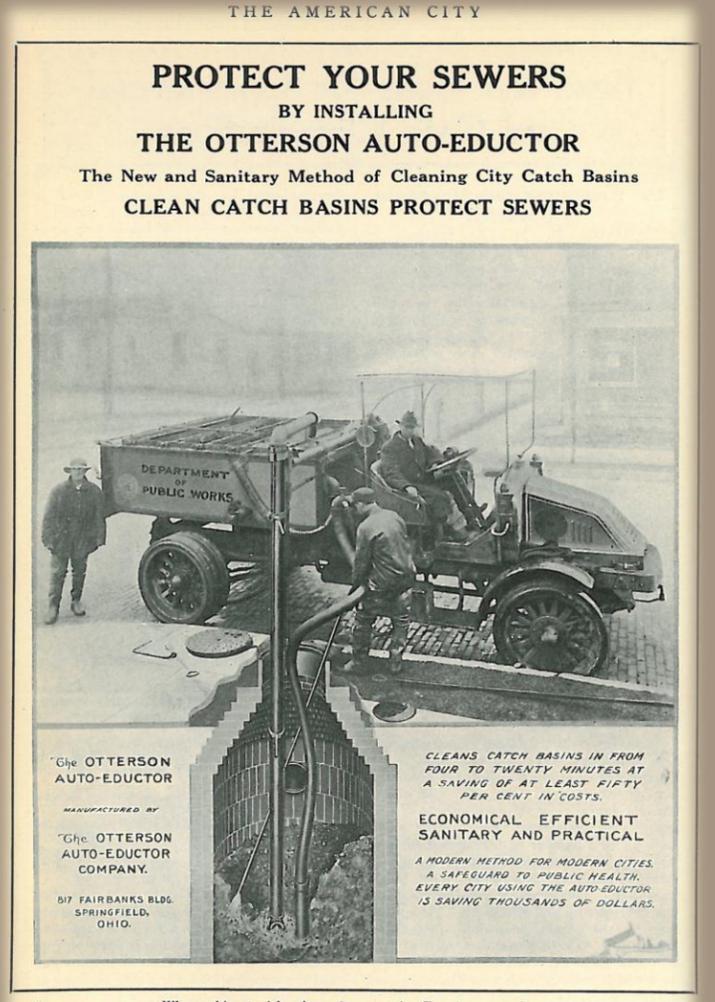
◆There are 1000's of species of microbes. They devour just about anything that's biodegradable (materials that can be broken down by living things); discarded food, paper and even some chemicals.

◆But microbes can't eat everything you throw away. Plastic, for example, takes decades to disintegrate in a landfill. Glass takes much longer...we are still digging up glass bottles created back in the Roman era.

Diamonds are forever? So is most Rubbish!

Info from planetkids.biz

History of Sewer Cleaning then & now...



We are PACP/MACP/LACP Certified...

PACP/MACP Certification - NASSCO was formed in 1976 with one goal in mind: To improve the success rate of everyone involved in the pipeline rehabilitation industry through education, technical resources, and industry advocacy. NASSCO has established a common pipeline inspection and assessment certification program called PACP. ALL Ted Berry Company CCTV Inspection Operators are PACP and MACP certified as well as our CCTV Inspection software. Many in the sewer inspection industry claim to be certified or that their software is certified. *Only operators and software that are listed on the NASSCO website are truly certified in PACP and/or MACP, LACP.*

http://nassco.org/training_edu/te_pacp_search.aspx

PACP is an acronym for Pipeline Assessment and Certification Program.
 MACP is an acronym for Manhole Assessment and Certification Program.
 LACP is an acronym for Lateral Assessment and Certification Program.



PACP Code of Ethics

NASSCO sets forth this Code of Professional Ethics to guide the professional and personal conduct of its certification holders. PACP certification holders shall:

1. Support the implementation of, and encourage compliance with, PACP standards and procedures for the effective assessment of Pipelines, Manholes and Laterals including proper use of PACP certification numbers.
2. Perform their duties with integrity, objectivity, due diligence and professional care, in accordance with professional standards.
3. Serve in the interest of customers in a lawful manner, while maintaining high standards of conduct and character, and not discrediting the profession or the Association.
4. Maintain the highest level of competency in PACP standards, and agree to undertake only those activities they can reasonably expect to complete with the necessary skills, knowledge and competence.

Underground Construction Technology (UCT) International Conference & Exhibition is the **TOTAL** source for the underground Construction market. As one of the biggest and best annual event in the underground construction industry, UCT focuses on bringing together individuals who are involved in the installation and rehabilitation of the total underground infrastructure, not just aspects of it. The 2012 event was held at the Henry B. Gonzalez Convention Center in San Antonio, TX, January 24-26.



NEW IPBA Guidelines for Pipe Bursting edition 2012 NOW available. The most current and comprehensive pipe bursting guidelines that were developed by the IPBA are now available for free to anyone within the utility industry. Please contact us for your copy today or go to www.nassco.org



Shown in photo left to right are Andy Mayer, Brian Metcalf, Mike Woodcock, Matt Timberlake, Mike Rocco, Collins Orton, & George Mallakis

Safety Corner...

Weather Hazards

Winter Storms can affect any workplace. Weather conditions can become dangerous for those exposed to the elements. The perception of cold is a relative thing. Workers in the industries where there is routine exposure to the cold weather have to be taught how to work safely. When planning clothing for cold weather work, think in terms of layering and keeping dry. The inner layer will be for insulation, the outer must keep out the wind and wet while allowing perspiration to pass through, if necessary.

For the insulating layer, chose materials such as synthetics or wool that either, do not absorb perspiration or that will still provide insulation even when damp. Shed or add layers as needed to regulate body heat and to keep from perspiring too much.

Select hands, head and foot coverings that keep these body parts warm and dry. Most body heat is lost through the head and hands, so you can also help regulate your body heat by covering or uncovering them.

Feet are most susceptible to cold-related injuries, as perspiration tends to get trapped in footwear. Bring change of socks, and boots if necessary, to help keep feet dry and warm.

